



# Director of Digital Business

Munich | Brussels | Abu Dhabi

You have no desire to be a figurehead; rather you are driven by relationships with your customers, and work hard to come up with the best solutions for their challenges.

You are highly appreciated by those customers for your reliability and your integrity, and they tend to maintain long-term business relationships with you.

You work toward holistic management of their business, and always strive to find ways to offer them added value.

## WHAT YOU BRING

- > Demonstrated success as a leader, providing your team with vision and direction and offering support to project leaders.
- > Many years of relevant experience as a client service director for medium to large accounts in the consulting or agency sectors.
- > Success in selling projects in the >500k range.
- > Understanding and deep experience with user experience, strategy development or software development in the digital domain. Ideally, you have a cross-domain understanding.
- > Outstanding communication and presentation skills
- > A highly developed sense in the selection of personnel, along with strong soft skills and the ability to motivate team members.
- > A strong established network.
- > Inclination to work locally and work closely with the customer.
- > Fluency and full effectiveness in spoken and written English.

## WHAT WE OFFER

- > Exciting projects with leading international organisations - we work for the who's who
- > Strong colleagues and good teams
- > Flat hierarchies and close cooperation
- > Leading edge innovation models and processes
- > A unique opportunity for your next step

## WHO WE ARE

Digital Leadership is a crossover of digital strategy consulting, incubator/accelerator and personnel placement experts based in Munich.

Major companies and startups throughout Europe access our resources for the relaunch and ongoing development of their digital channels.

With deep interdisciplinary understanding combined with strategy & execution capabilities, Digital Leadership has executed and growth-hacked digital ventures with business cases exceeding €100m.

We have a highly experienced staff of experts, and are proud of our knowledge and our unique approach to digital strategy development and innovation.

## WHAT COMES NEXT

If you bring all of this with you, and like what we offer, we would really like to talk and find out if we are indeed kindred spirits.

Please send us your CV to [jobs@digital-leadership.net](mailto:jobs@digital-leadership.net), with a description of your past achievements / projects and a reference to this job posting.

We'll contact you as soon as we've seen your profile and put you on the shortlist.

We look forward to receiving your application, and to hopefully meeting and discussing things further.

[www.digital-leadership.net](http://www.digital-leadership.net)

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